990 **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury

▶ Do not enter social security numbers on this form as it may be made public.

Internal Revenue Service ▶ Go to www.irs.gov/Form990 for instructions and the latest information. , 20 For the 2020 calendar year, or tax year beginning , 2020, and ending C Name of organization ECOLIFE CONSERVATION Check if applicable: D Employer identification number R Address change Doing business as 20-0147505 Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Name change Room/suite 101 NORTH BROADWAY (760) 740-1346 Initial return Final return/terminated City or town, state or province, country, and ZIP or foreign postal code ESCONDIDO, CA 92025 G Gross receipts \$ 1.293.461 Amended return Application pending F Name and address of principal officer: ANNE MIDDLETON **H(a)** Is this a group return for subordinates? Yes 101 NORTH BROADWAY ESCONDIDO CA 92025 **H(b)** Are all subordinates included? Yes No Tax-exempt status: If "No," attach a list. See instructions √ 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or Website: ► WWW.ECOLIFECONSERVATION.ORG **H(c)** Group exemption number ▶ Form of organization: Corporation Trust Association L Year of formation: M State of legal domicile: CA Part I **Summary** 1 Briefly describe the organization's mission or most significant activities: Activities & Governance At ECOLIFE Conservation, our mission is to protect wildlife, natural resources, and the people that depend on them. We build fuel-efficient stoves and aquaponics systems to save ecosystems and save lives. 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 11 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 10 5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) 5 8 6 6 37 Total unrelated business revenue from Part VIII. column (C), line 12 7a 97,155 Net unrelated business taxable income from Form 990-T, Part I, line 11 7b 0 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) 1,329,098 1,133,217 Revenue 9 Program service revenue (Part VIII, line 2g) 120,186 63,145 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 171 55 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . . . 11 97,100 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 1.449.456 1,293,517 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 527,319 466,791 Professional fundraising fees (Part IX, column (A), line 11e) 16a Total fundraising expenses (Part IX, column (D), line 25) ▶ b 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 969,982 790,680 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 18 1,497,302 1,257,471 19 Revenue less expenses. Subtract line 18 from line 12 . (47.846)36,046 t Assets or d Balances **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16) 326,754 446,657 21 Total liabilities (Part X, line 26) . 27,845 111,702 Net / Fund 22 Net assets or fund balances. Subtract line 21 from line 20 298,909 334,955 Signature Block Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 03/29/2021 Sign Signature of officer Date Anne Middleton Here Type or print name and title Print/Type preparer's name Preparer's signature Date Check | if **Paid**

P01624985

33-0719085

(760) 745-0082

self-employed

Firm's EIN ▶

Phone no.

Firm's name ► NORTH COUNTY BOOKS

Firm's address ► 254 E GRAND AVE #204 ESCONDIDO CA 92025

May the IRS discuss this return with the preparer shown above? See instructions

ADRIAN CERVANTES

Preparer

Use Only

Part		e Accomplishments response or note to any line in this f	Part III	\square
1	Briefly describe the organization's miss	<u> </u>		· · · <u> </u>
-	Our mission is to protect wildlife, natural		of them	
	We work at the intersections of humans a			ı-conscious.
	environmentally friendly methods of food			
	programs: our Fuel-Efficient Stove Progr			
2	Did the organization undertake any sig			
_	prior Form 990 or 990-EZ?			es 🗸 No
	If "Yes," describe these new services of		· · · · · · · · · · · · · · · · · · ·	00
3	Did the organization cease conduction		how it conducts any program	
3	services?	ng, or make significant changes in		es 🗸 No
	If "Yes," describe these changes on So			C3 <u>V</u> 110
	•			
4	Describe the organization's program s expenses. Section 501(c)(3) and 501(c the total expenses, and revenue, if any	(4) organizations are required to repo		
4a		269,591 including grants of \$) (Revenue \$)
	Fuel Efficient Stove Program: Our interna			
	breathe clean air and consume less wood	d. For communities all over the world, th	e kitchen is the place where families gath	er to cook
	dinner, share meals, and pass down stor	ies. However, according to the World He	alth Organization, nearly three billion peo	ple cook on
	open-fires in their homes. Indoor air-poll	ution, as a result of these fires, leads to j	oulmonary disease, eye injuries, burns, a	nd four
	million premature deaths per year. In add	lition, three billion people harvesting fue	lwood everyday is a major cause of defor	restation.
	To help, ECOLIFE provides safe stoves for	or families. With cleaner air and reduced	fuel dependence, children grow up healt	hier and
	spend less time collecting fuelwood, givi	ng them more opportunities to further th	eir education and setting them up for suc	ccess and
	healthy lifestyles.			
4b	(Code:) (Expenses \$	153,304 including grants of \$	37,500) (Revenue \$ 69	5,491)
	Sustainable Agriculture Program: The vis	sion of our Sustainable Agriculture Prog	ram (SAP) is to revolutionize food system	is to reduce
	environmental impact, produce more foo	d and improve quality of life. Specifically	, we design and build aquaponics systen	ns to
	provide nutritious and sustainable food t	o communities in need. ECOLIFE's aqua	ponics systems demonstrate that there a	re healthier,
	more sustainable ways to feed the planet	t than traditional agriculture.		
	ECOLIFE's SAP brings aquaponics to co	mmunities in need using a three-tiered a	pproach:	
	1) education and inspiration via the ECO-	-Cycle,		
	2) learning, production and workshops vi	ia the Aquaponics Innovation Center (Al	C), and	
	3) empowering communities and families	s to grow on their own, via community sy	stems.	
4c	(Code:) (Expenses \$	including grants of \$) (Revenue \$)
<i>A</i> -1	Other program continue /Describe and	Cabadula ()		
4d	Other program services (Describe on S (Expenses \$ 48,000 including		\ ¢	
4e	(Expenses \$ 48,000 including Total program service expenses ▶	471,695 (Revenue	<i>5</i> ψ /	
		// / DNA		

Part	Checklist of Required Schedules		24	
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"		Yes	No
•	complete Schedule A	1	✓	
2	Is the organization required to complete Schedule B, Schedule of Contributors See instructions?	2	✓	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3		1
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i>	4		1
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		1
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		1
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i>	7		1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," complete Schedule D, Part III	8		1
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes," <i>complete Schedule D, Part IV</i>	9		√
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i>	10	√	•
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	√	
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	√	
С	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		√
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	√	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	✓	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		1
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		✓
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		✓
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		✓
14a b	Did the organization maintain an office, employees, or agents outside of the United States?	14a	✓	
D	fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	√	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	√	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.	16		✓
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> See instructions	17		✓
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	✓	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		√
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		✓
b 21	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	20b		
41	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		1

Part	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		√
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		√
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		1
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		•
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		✓
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		√
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26		√
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		√
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> "Yes," complete Schedule L, Part IV	28a		√
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		✓
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV	28c		√
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M </i>	30		✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		✓
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I </i>	33		✓
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		√
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		✓
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		✓
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," <i>complete Schedule R, Part V, line</i> 2	36		✓
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		✓
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O.	38	✓	
Part				
	Check if Schedule O contains a response or note to any line in this Part V		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 6		.03	110
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c		✓

Part '	V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a	8		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	1	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)		·	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	1	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b	_	1
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,			Ť
та	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	1	
b	If "Yes," enter the name of the foreign country ► MEXICO	Tu	_ V	
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		1
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		V
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		-
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
Va	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		1
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a	✓	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	✓	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7c		✓
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		√
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		√
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		√
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		✓
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
_	sponsoring organization have excess business holdings at any time during the year?	8		✓
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		√
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		√
10	Section 501(c)(7) organizations. Enter:			
a	Initiation fees and capital contributions included on Part VIII, line 12	_		
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . [10b]	_		
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders	_		
b	Gross income from other sources (Do not net amounts due or paid to other sources			
40-	against amounts due or received from them.)	40-		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	_		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	40-		
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		√
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O.	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
-	excess parachute payment(s) during the year?	15		1
	If "Yes," see instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		✓
	If "Yes," complete Form 4720, Schedule O.			

Form 990 (2020)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year. . . 1a 11 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent . 1b 10 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 ✓ Did the organization delegate control over management duties customarily performed by or under the direct 3 3 supervision of officers, directors, trustees, or key employees to a management company or other person? . 4 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a **b** If "Yes," did the organization have written policies and procedures governing the activities of such chapters. affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy? 13 14 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ► CALIFORNIA 17 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c) 18 (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ✓ Own website Another's website ☐ Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year. 20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ ECOLIFE 101 NORTH BROADWAY ESCONDIDO, CA 92025 (760) 740-1346

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization no	r any relate	d org	aniz	atic	n c	ompe	ensa	ted any current	officer, director,	or trustee.
				(C)					
(A)	(B)	١,,			sition			(D)	(E)	(F)
Name and title	Average					e than o		Reportable	Reportable	Estimated amount
	hours					or/trust		compensation	compensation	of other
	per week (list any	or Inc	Ins	오	₩	em Hig	Former	from the organization	from related organizations	compensation from the
	hours for	Individual trustee or director	titut	Officer	Key employee	ploy	me.	(W-2/1099-MISC)	(W-2/1099-MISC)	organization and
	related organizations	ual t	iona		oldt	t co	~			related organizations
	below	trus	al tro		yee	m pe				
	dotted line)	lee	Institutional trustee			Highest compensated employee				
			Φ			ted				
(1) WILLIAM TOONE	30									
<u>FOUNDER</u>				✓		✓		96,463		
(2) ANNE MIDDLETON	40									
EXECUTIVE DIRECTOR					✓			94,179		
(3) TOM HANSCOM	.5									
CHAIRPERSON				✓				0		
(4) ERIN GREY	.5									
ASSISTANT CHAIRPERSON				✓				0		
(5) FRED WOLLMAN	.5									
CHIEF FINANCIAL OFFICER				✓				0		
(6) JOSEPH ORNDORFF	.5									
TRUSTEE		✓						0		
(7) STEVE SHULTZ	.5									
TRUSTEE		✓						0		
(8) ELEANOR MUSICK	.5									
TRUSTEE		✓						0		
(9) DARYL B WILLIAMS	.5									
TRUSTEE		✓						0		
(10) AL VAN DE VEN	.5									
TRUSTEE		✓						0		
(11) TAYLOR HOLLAND	.5									
TRUSTEE		✓						0		
(12) RICARDO CERVANTES	.5									
TRUSTEE		✓						0		
(13)										
(14)	ļ									
	1					1				

Part	Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)										
						C)					
	(A)	(B)	Position (do not check more than					one	(D)	(E)	(F)
	Name and title	Average hours	e box, unicos person is b						Reportable compensation	Reportable compensation	Estimated amount of other
		per week (list any			_	_		·	from the organization	from related organizations	compensation from the
		hours for	Individual trustee or director	Institutional trustee	Officer	Key employee	ghes	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	organization and
		related organizations	ual t	tiona	'	nplo	t cor	¬			related organizations
		below dotted line)	ruste	trus		/ee	npen				
		dotted line)	ď	stee			Highest compensated employee				
(15)							- 0				
(16)											
(17)											
(18)			-								
(19)											
1											
(20)			-								
(21)											
<u></u>											
(22)			-								
(23)											
(0.4)											
(24)											
(25)											
	Subtotal								100.040		
C	Total from continuation sheets to Part	VII. Sectio	n A						190,642		
d	Total (add lines 1b and 1c)								190,642		
2	Total number of individuals (including but		d to th	ose	e list	ted	above	e) w		e than \$100,00	O of
	reportable compensation from the organi	Zation							0		Yes No
3	Did the organization list any former of	officer, dire	ector,	tru	ıste	e, k	кеу е	mpl	loyee, or highes	st compensate	d b
	employee on line 1a? If "Yes," complete s										3 ✓
4	For any individual listed on line 1a, is the organization and related organizations										
	individual										4 ✓
5	Did any person listed on line 1a receive of										
Secti	for services rendered to the organization on B. Independent Contractors	? If "Yes," o	compl	ete	Sch	nedu	ule J t	or s	such person .		5 /
1	Complete this table for your five high	nest comp	ensate	ed	inde	enei	ndent	CC	ontractors that r	eceived more	than \$100,000 of
	compensation from the organization. Rep										
	(A) Name and business add	ress							(B) Description of serv	vices .	(C) Compensation
									2 000p		- Соттроновион
2	Total number of independent contractor							th	nose listed abov	e) who	
	received more than \$100,000 of compens	ation from	the or	gan	ıizat	ion			0		

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Dart VIII	Statement of Povenue

· are	·	Check if Schedule O contains a response or note to ar	ny line in this Pa	rt VIII		\sqcap
			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512–514
ts ts	1a	Federated campaigns 1a				
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues 1b				
, G	С	Fundraising events 1c 291,314				
ifts Ir A	d	Related organizations 1d				
ايّ ج	е	Government grants (contributions) 1e	-			
Sir	f	All other contributions, gifts, grants,				
her		and similar amounts not included above 1f 841,903	<u> </u>			
d Fig	g	Noncash contributions included in				
S Pu		lines 1a–1f	4 400 047			
- "	h	Total. Add lines 1a–1f	1,133,217			
ø.	2a	ROAR OF THE MONARCH MEXICO TRAV	(0.246)	(2.246)		
Program Service Revenue	b	ECOCYCLES	(2,346) 65,145	(2,346) 65,145		
gram Ser Revenue	C		03,143	03,143		
E S	d					
gra	e					
20	f	All other program service revenue				
_	g	Total. Add lines 2a–2f ▶	63,145			
	3	Investment income (including dividends, interest, and				
		other similar amounts)	55		55	
	4	Income from investment of tax-exempt bond proceeds ►				
	5	Royalties				
		(i) Real (ii) Personal	-			
	6a	Gross rents 6a	-			
	b	Less: rental expenses 6b	-			
	C	Rental income or (loss) 6c				
	d	Net rental income or (loss)				
	7a	Gross amount nom	-			
		sales of assets other than inventory 7a				
ø	h	Less: cost or other basis	-			
evenue	D	and sales expenses . 7b				
eve	С	Gain or (loss) 7c	-			
E	d	Net gain or (loss)				
Other	8a	Gross income from fundraising				
Ò		events (not including \$				
		of contributions reported on line				
		1c). See Part IV, line 18 8a	_			
		Less: direct expenses 8b				
	C	Net income or (loss) from fundraising events				
	9a	Gross income from gaming activities. See Part IV, line 19 . 9a				
	b	Less: direct expenses 9b	-			
		Net income or (loss) from gaming activities				
		Gross sales of inventory, less				
	. • •	returns and allowances 10a				
	b	Less: cost of goods sold 10b				
	С	Net income or (loss) from sales of inventory				
2		Business Code				
eor re	11a	PPP FUNDING	97,100		97,100	
Miscellaneous Revenue	b					
e Se	С					
Mis	d	All other revenue				
_		Total. Add lines 11a–11d	97,100			
	12	Total revenue. See instructions	1,293,517	1,196,362	97,155	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).	
01 1 1 0 1 1 0 1 1 1 1 1 1 1 1 1 1 1 1	

	Check if Schedule O contains a response	or note to any line	in this Part IX .		📙
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 .				
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members	269,591	269,591		
5	Compensation of current officers, directors, trustees, and key employees	190,642	95,385	28,894	66,363
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	243,472	191,512	6.588	45,372
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	,	,	3,000	
9	Other employee benefits				
10	Payroll taxes	32,677	12,464	12,675	7,539
11	Fees for services (nonemployees):	02,011	12,707	12,070	7,000
	Management				
a	- t				
b	Legal				
С	Accounting	11,132	4,269	3,210	3,653
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25, column				
•	(A) amount, list line 11g expenses on Schedule O.)				
12	Advertising and promotion	1,061	655		406
13	Office expenses	1,265	80	1,164	22
14	Information technology	971	00	101	
	· · · · · · · · · · · · · · · · · · ·	971		101	870
15	Royalties				
16	Occupancy	82,525		30,952	16,756
17	Travel	3,221	3,035		187
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	49,840	16,835	21,116	11,889
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If	43,040	10,000	21,110	11,000
	line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	ECOCYCLES & AQUAPONICS	49,840	16,835	21,116	11,889
b	ROAR OF THE MONARCH MEXICO TRAVEL	48,800	48,800	21,110	11,009
	PROFESSIONAL FEES			7.550	4.004
C		86,917	74,500	7,556	4,861
d	GALA FUNDRAISER	38,975	205		38,770
е	All other expenses	42,075	21,230	4,441	17,405
25	Total functional expenses. Add lines 1 through 24e	1,257,470	926,674	116,705	214,091
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundamental companies and fundamental companies and fundamental companies and fundamental companies and fundamental control contr				
	fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in	this Par	tX		<u> </u>
				(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing		34,208	1	248,373
	2	Savings and temporary cash investments	[101,375		50,018
	3	Pledges and grants receivable, net	[3	·
	4	Accounts receivable, net		28,112	4	
	5	Loans and other receivables from any current or former officer, di	ector,			
		trustee, key employee, creator or founder, substantial contributor, o controlled entity or family member of any of these persons			5	
	6	Loans and other receivables from other disqualified persons (as d under section 4958(f)(1)), and persons described in section 4958(c)(3)			6	
S	7	Notes and loans receivable, net	· · · ·		7	
Assets	8	Inventories for sale or use	-	28,512		9,619
As	9	Prepaid expenses and deferred charges		20,012	9	3,013
	10a	Land, buildings, and equipment: cost or other				
	iou	basis. Complete Part VI of Schedule D 10a	16,750			
	b	Less: accumulated depreciation 10b	11.020	1,630	10c	5,730
	11	Investments—publicly traded securities	,	.,,	11	2,1.22
	12	Investments—other securities. See Part IV, line 11		132,754	12	132,917
	13	Investments—program-related. See Part IV, line 11		- , -	13	- , -
	14	Intangible assets		14		
	15	Other assets. See Part IV, line 11		15		
	16	Total assets. Add lines 1 through 15 (must equal line 33)	[326,754	16	452,387
	17	Accounts payable and accrued expenses			17	1,702
	18	Grants payable			18	
	19	Deferred revenue		19		
	20	Tax-exempt bond liabilities		20		
	21	Escrow or custodial account liability. Complete Part IV of Schedule	D [21	
es	22	Loans and other payables to any current or former officer, di	rector,			
Ě		trustee, key employee, creator or founder, substantial contributor, o				
Liabilities		controlled entity or family member of any of these persons			22	
=	23	Secured mortgages and notes payable to unrelated third parties .	-		23	
	24	Unsecured notes and loans payable to unrelated third parties			24	110,000
	25	Other liabilities (including federal income tax, payables to related				
		parties, and other liabilities not included on lines 17-24). Complete				
		of Schedule D		27,845		111,702
	26	Total liabilities. Add lines 17 through 25		27,845	26	111,702
Ses		Organizations that follow FASB ASC 958, check here ► ✓				
anc	07	and complete lines 27, 28, 32, and 33.			07	
3al	27	Net assets without donor restrictions	-	298,909		234,955
þ	28	Net assets with donor restrictions	h	100,000	28	100,000
Ξ̈́		Organizations that do not follow FASB ASC 958, check here ► [-			
Net Assets or Fund Balances	00	and complete lines 29 through 33.	-		00	
ts (29	Capital stock or trust principal, or current funds	-		29 30	
sse	30 31	Paid-in or capital surplus, or land, building, or equipment fund Retained earnings, endowment, accumulated income, or other fund			31	
A	32	Total net assets or fund balances			32	
Ne	33	Total liabilities and net assets/fund balances		206 754		44C CE7
	JJ	TOTAL HADILLES AND HEL ASSETS/TUND DAIGHCES		326,754	JJ	446,657

Part	XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)		1,2	93,517		
2	Total expenses (must equal Part IX, column (A), line 25)		1,2	57,470		
3	Revenue less expenses. Subtract line 2 from line 1			36,048		
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 4		2	98,909		
5	Net unrealized gains (losses) on investments					
6	Donated services and use of facilities					
7	Investment expenses					
8	Prior period adjustments					
9	Other changes in net assets or fund balances (explain on Schedule O)					
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	32, column (B))		3	34,955		
Part	XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII		_	<u>. </u>		
			Yes	No		
1	Accounting method used to prepare the Form 990: Cash Accrual Other	_				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in					
	Schedule O.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		√			
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled	or				
	reviewed on a separate basis, consolidated basis, or both:					
	☐ Separate basis ☐ Consolidated basis ☑ Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?	2b	1	✓		
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on	а				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight					
	the audit, review, or compilation of its financial statements and selection of an independent accountant? .		· 🗸			
	If the organization changed either its oversight process or selection process during the tax year, explain of Schedule O.	on				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the	he				
	Single Audit Act and OMB Circular A-133?	3a		✓		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the					
	required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits .	3b				

Form **990** (2020)