(Rev. January 2020)

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. Department of the Treasury ► Go to www.irs.gov/Form990 for instructions and the latest information. Internal Revenue Service

Α	For the 2	019 calend	dar year, or tax year beginning , 2019, and en	ding			, 20		
В	Check if ap	oplicable:	C Name of organization ECOLIFE CONSERVATION			D Emplo	yer identification number		
	Address cl	hange	Doing business as				20-0147505		
$\overline{\Box}$	Name chai	nae	Number and street (or P.O. box if mail is not delivered to street address)	Room	/suite	E Teleph	one number		
$\overline{\Box}$	Initial retur		101 NORTH BROADWAY				760-740-1346		
$\overline{\Box}$		/terminated	City or town, state or province, country, and ZIP or foreign postal code						
$\overline{\Box}$	Amended		ESCONDIDO, CA 92025			G Gross	receipts \$ 1,449,285		
\exists	Application		F Name and address of principal officer: ANNE MIDDLETON		H(a) Is this a grou				
Ш	приодног	portaing	101 NORTH BROADWAY ESCONDIDO, CA 92025	1			es included? Yes No		
$\overline{}$	Tax-exemp	ot status:	√ 501(c)(3)		. ,		st. (see instructions)		
J			COLIFECONSERVATION.ORG		H(c) Group exe				
_		_	Corporation ☐ Trust ☐ Association ☐ Other ► L Year of fo				of legal domicile: CA		
_	art I	Summa		milation.	2003	W State (or legal dornicile.		
			•						
4		-							
nce			E Conservation, our mission is to protect wildlife, natural resources, a			depend	on them.		
na			el-efficient stoves and aquaponics systems to save ecosystems and						
Ş.			$oldsymbol{box} ldsymbol{D}$ if the organization discontinued its operations or dispos			1 1	its net assets.		
Ö			voting members of the governing body (Part VI, line 1a)			3	8		
∘ ŏ ഗ			independent voting members of the governing body (Part VI, line	-		4	8		
itie	5 T	otal numb	per of individuals employed in calendar year 2019 (Part V, line 2a)			5	10		
Activities & Governance	6 T	otal numb	per of volunteers (estimate if necessary)			6	62		
Ac	7a T	otal unrel	ated business revenue from Part VIII, column (C), line 12			7a	0		
	b N	let unrelat	ted business taxable income from Form 990-T, line 39			7b	0		
				Prior Year		Current Year			
Φ	8 0	Contributio	ons and grants (Part VIII, line 1h)		1,2	79,304	1,329,098		
Ď	9 F	rogram s	ervice revenue (Part VIII, line 2g)			69,707	120,186		
Revenue		•	t income (Part VIII, column (A), lines 3, 4, and 7d)			138	171		
ď			nue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)						
			nue-add lines 8 through 11 (must equal Part VIII, column (A), line 12	1.6	1,649,149 1,449,45				
_			d similar amounts paid (Part IX, column (A), lines 1–3)		1,0	10,110	1,110,100		
			aid to or for members (Part IX, column (A), line 4)						
		-	ther compensation, employee benefits (Part IX, column (A), lines 5-10		11	90.902	527,319		
Expenses			ial fundraising fees (Part IX, column (A), line 11e)	<i>'</i>	4:	90,902	527,519		
en			reiging expenses (Port IV, selumn (D) line (F)						
Ä	1					12,525	969,982		
			enses (Part IX, column (A), lines 11a–11d, 11f–24e)						
			() , , , , , , , , , , , , , , , , , ,			03,427	1,497,302		
. 0		revenue ie	ess expenses. Subtract line 18 from line 12			45,722	(47,846)		
ts or			L (D L) (L)	Begi	nning of Curre		End of Year		
Net Assets or Fund Balances	20 T		ts (Part X, line 16)	.	34	48,031	326,754		
et A	21 T		ities (Part X, line 26)			836	27,845		
			or fund balances. Subtract line 21 from line 20	.	34	47,195	298,909		
Pa	art II	Signatu	re Block						
			, I declare that I have examined this return, including accompanying schedules and e. Declaration of preparer (other than officer) is based on all information of which pre				ny knowledge and belief, it is		
	e, correct, a		e. Declaration of preparer (other than officer) is based on all information of which pre	parei na	arry knowledg				
0:									
Sig	- 1		ure of officer		Date	4/10/2	2020		
He	ere	A	Anne Middleton, Executive Director		'	4/10/	ZUZU		
		Type o	or print name and title						
Pa	id	Print/Type	e preparer's name Preparer's signature	Date		Check [if PTIN		
	eparer	ADRIAN	CERVANTES			self-emp	P01624985		
	•	Firm's nan	me ► NORTH COUNTY BOOKS		Firm's I	EIN ►	33-0719085		
US	e Only	Firm's add	dress ► 254 E GRAND AVE #204		Phone	no.	(760) 745-0082		
Ma	y the IRS		this return with the preparer shown above? (see instructions) .				. Yes No		

Dank	
Part	Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
•	Our mission is to protect wildlife, natural resources, and the people that depend on them. We build fuel-efficient stoves and
	aquaponics systems.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program
	services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by
	expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
	the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 444,956 including grants of \$) (Revenue \$ 1,500)
	Fuel-Efficient Stove Program: ECOLIFE installs fuel-efficient stoves as an alternative to rudimentary stoves responsible for
	the deaths of millions of people worldwide. Our stoves significantly reduce fuelwood use and the amount of smoke in the household.
	Improving the health of forests and quality of life for families. We build stoves in Mexico and Uganda.
4b	(Code:) (Expenses \$ 69,041 including grants of \$) (Revenue \$ 70,227)
	Community Aquaponics: ECOLIFE designs and builds aquaponics systems which allow us to grow produce with 90% less land
	and water while eliminating pollution from agricultural runoff. Our Aquaponics Innovation Center serves as a demonstration facility
	to pilot and display state-of-the-art farming. We donate our produce to area nonprofits.
	Education: We bring aquaponics and STEM curricula into classrooms. Our ECO-Cycle Aquaponics Kit brings complex science
	concepts out of the textbook and places them directly in front of students.
4c	(Code:) (Expenses \$ 52,361 including grants of \$) (Revenue \$ 64,864)
	Escorting guests to Mexico and Africa to become better educated and gain rare insight into our beautiful and threatened corners
	of the world.
	Study the migratory habits of the monarch butterflies in Michoacan Mexico with members of our team. View fuel-efficient stoves
	in action. Get a better understanding of Aquapontics and how it can benefit all humankind by producing a sustainable
	food supply to underdeveloped areas.
4d	Other program services (Describe on Schedule O.)
	(Expenses \$ 566,358 including grants of \$) (Revenue \$)
4e	Total program service expenses ▶

Part	IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	✓	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	✓	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If</i> "Yes," complete Schedule C, Part I	3		√
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		√
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		√
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		√
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i>	7		√
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," complete Schedule D, Part III	8		√
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes," <i>complete Schedule D, Part IV</i>	9		· ✓
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V </i>	10	✓	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	√	
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	·	√
С	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		✓
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	✓	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	✓	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		✓
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	✓	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		√
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		✓
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	✓	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i>	14b		✓
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		√
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.	16		√
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		√
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	✓	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		√
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		√
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? .	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		✓

Part	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		1
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		✓
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b	04-		
b	through 24d and complete Schedule K. If "No," go to line 25a	24a 24b		✓
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year	240		
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		✓
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26		✓
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		✓
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> "Yes," <i>complete Schedule L, Part IV</i>	28a		1
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		✓
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV	28c		√
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," <i>complete Schedule M</i>	30		,
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		√
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		1
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		✓
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		1
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 </i>	36		1
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		1
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O.	38	✓	
Part				_
	Check if Schedule O contains a response or note to any line in this Part V		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 7		162	140
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c		✓

Part '	V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 10			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	1	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)		·	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		1
	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i> .	3b		,
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,	0.5		
4a	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	1	
b	If "Yes," enter the name of the foreign country ► MEXICO	Tu	•	
b	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		1
_	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		∨
b	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		V
_		50		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		✓
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a	✓	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	✓	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7с		✓
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		✓
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		✓
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		✓
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		✓
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		✓
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		✓
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		√
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		✓
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		√
	Note: See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		√
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O.	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		1
	If "Yes," see instructions and file Form 4720, Schedule N.			Ì
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		√
	If "Yes," complete Form 4720, Schedule O.			Ė

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No"

response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year . . . 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent . 1b 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 ✓ Did the organization delegate control over management duties customarily performed by or under the direct 3 3 supervision of officers, directors, trustees, or key employees to a management company or other person? . 4 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? $\ldots \ldots \ldots \ldots \ldots \ldots \ldots$ 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a **b** If "Yes," did the organization have written policies and procedures governing the activities of such chapters. affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy? 13 1 14 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a ✓ 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ► CALIFORNIA 17 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c) 18 (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ✓ Own website Another's website ☐ Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year. 20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ ECOLIFE 101 NORTH BROADWAY 92025 (760) 740-1346

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization not	r any relate	a orga	anız	auc	n c	ompe	ensa	ted any current o	officer, director,	or trustee.
				((C)					
(A)	(B)				ition			(D)	(E)	(F)
Name and title	Average hours per week	box, office	unles er and	ss pe	rson	e than o is both or/trust	n an tee)	Reportable compensation from the	Reportable compensation from related	Estimated amount of other compensation
	(list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	from the organization and related organizations
(1) JOSEPH ORNDORFF	.5									
TRUSTEE	0	✓								
(2) WILLIAM TOONE	40									
EXECUTIVE DIRECTOR	0				✓	✓		94,692		
(3) STEVE SHULTZ	.5									
TRUSTEE	0	✓								
(4) ERIN GREY	.5									
ASSISTANT CHAIRPERSON	0	✓		✓						
(5) TOM HANSCOM	.5									
CHAIRPERSON	0	✓		✓						
(6) FRED WOLLMAN	.5									
SECRETARY	0	✓		✓						
(7) ELEANOR MUSICK	.5									
TRUSTEE	0	✓								
(8) DARYL B. WILLIAMS	.5									
TRUSTEE	0	✓								
(9) ANNE MIDDLETON	40									
OPERATIONS DIRECTOR	0				✓			93,000		
(10)										
(11)										
(12)										
(13)										
(14)										

Part	VII Section A. Officers, Directors,	rustees,	Key I	Ξm _l	ploy	yee	s, an	d H	lighest Compe	nsated E	mplo	yees (continu	ued)
					•	C)							
	(A)	(B)	Position (do not check more than one				Position (D)			(E)		(F)	
	Name and title	Average box, unless person is both an			n an Reportable Repor				Estimated amo	unt			
		per week	hours officer and a director/						compensation from the	compens from rela		of other compensatio	n
		(list any	ndiv or di	nsti	Officer	Key employee	emp High	Former	organization	organizat		from the	ام ما
		hours for related	rect	tutio	ĕ	emp	est o	Jet	(W-2/1099-MISC)	(W-2/1099-	-IVIISC)	organization a related organization	
		organizations below	우를	nal t		loye	om					_	
		dotted line)	Individual trustee or director	Institutional trustee		ð	pens						
				ee			Highest compensated employee						
(15)													
			1										
(16)													
(17)			_										
(4.0)													
(18)			-										
(19)													
(19)			-										
(20)													
<u> </u>			1										
(21)													
(22)													
(23)			-										
(0.4)													
(24)			-										
(25)													
(20)			-										
1b	Subtotal		٠										
С	Total from continuation sheets to Part	VII, Section	n A						187,692				
d	Total (add lines 1b and 1c)								187,692				
2	Total number of individuals (including but		d to th	iose	list	ted	above	e) w	ho received mor	e than \$10	00,000	of	
	reportable compensation from the organi	ization >										1	
										_			No
3	Did the organization list any former of employee on line 1a? <i>If "Yes," complete s</i>											3	
4	For any individual listed on line 1a, is the												√
4	organization and related organizations												
	individual											4	√
5	Did any person listed on line 1a receive of												
	for services rendered to the organization											5	✓
Secti	on B. Independent Contractors												
1	Complete this table for your five high												
	compensation from the organization. Rep	ort compen	satior	n for	r the	ca	lenda	r ye	ear ending with or	within the	organ		ear.
	(A) Name and business add	lress							(B) Description of serv	vices		(C) Compensation	
	rearine and business add	500							2000 I PRIOTI OF SELV			- omponoudon	
2	Total number of independent contractor	ors (includin	ng bu	ıt n	ot I	limit	ted to	th	nose listed abov	e) who			
	received more than \$100,000 of compens	ation from	the or	gan	izat	ion							

Dart VIII	Statement of Revenue

		Check if Schedule O contains a respo	nse or note to an	y line in this Pa	rt VIII		🗆
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512–514
ts ts	1a	Federated campaigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues 1b					
ھ ج	С	Fundraising events 1c	384,450				
fts	d	Related organizations 1d					
ਤੂਂ ਛੂ	е	Government grants (contributions) 1e					
Sir	f	All other contributions, gifts, grants,					
er e		and similar amounts not included above 1f	944,648				
년 된	g	Noncash contributions included in					
Contributions, Gifts, Grants and Other Similar Amounts		lines 1a–1f 1g	\$				
<u>ā</u>	h	Total. Add lines 1a-1f	🕨	1,329,098			
			Business Code				
<u>i</u> ce	2a	MONARCH MEXICO TRIP	561510	64,864	64,864		
e Z	b	ECOCYLES SALES	453910	55,322	55,322		
S r	С						
Program Service Revenue	d						
go.	е						
ቯ	f	All other program service revenue		120,186	120,186		
	g	Total. Add lines 2a–2f		1,449,284			
	3	Investment income (including dividend					
	4	other similar amounts)	-	171		171	
	4 5						
	3	Royalties	(ii) Personal				
	6a	Gross rents 6a	(.)				
	b	Less: rental expenses 6b					
	C	Rental income or (loss) 6c					
	d	Net rental income or (loss)	•				
	7a	Gross amount from (i) Securities	(ii) Other				
	<i>,</i> a	sales of assets					
		other than inventory 7a					
<u>e</u>	b	Less: cost or other basis					
Revenue		and sales expenses . 7b					
3ev	С	Gain or (loss) 7c					
	d	Net gain or (loss)	▶				
Other	8a	Gross income from fundraising					
O		events (not including \$					
		of contributions reported on line 1c). See Part IV, line 18 8a					
	h	Less: direct expenses 8a					
		Net income or (loss) from fundraising ev					
	с 9а	Gross income from gaming	ents ►				
	Ju	activities. See Part IV, line 19 . 9a					
	b	Less: direct expenses 9b					
	С	Net income or (loss) from gaming activit	ies >				
	10a	Gross sales of inventory, less					
		returns and allowances 10a	a				
	b	Less: cost of goods sold 10k					
	С	Net income or (loss) from sales of invent	1				
ns			Business Code				
Miscellaneous Revenue	11a						
scellaneo Revenue	b						
Sce Re	C	All other revenue					
Ĕ	d e	All other revenue	•				
	12	Total revenue. See instructions		1,449,456	120.186	171	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).	
Check if Schedule O contains a response or note to any line in this Part IX	=

	Check if Schedule O contains a response	or note to any line	in this Part IX .		
	ot include amounts reported on lines 6b, 7b, o, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 .		·		·
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	187,692	112,277	32,973	42,442
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	293,513	192,491	19,400	81,622
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	46,114	29,206	5,019	11,889
11	Fees for services (nonemployees):				
а	Management				
b	Legal				
С	Accounting	17,761	4,186	8,943	4,602
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17	6,032			6,032
f	Investment management fees	,			,
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	159,659	124,919	32,564	2,176
12	Advertising and promotion	70,181	34,702	34,217	1,264
13	Office expenses	2,077	53	1,832	191
14	Information technology	5,581	3.756	1,685	140
15	Royalties	3,00.	3,1.00	.,,	
16	Occupancy	89,004	44,478	34,677	9,879
17	Travel	22,875		378	739
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	22,010	21,700	0.0	700
19	Conferences, conventions, and meetings .				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .				
23	Insurance	51,106	12,491	27,116	11,499
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	Stoves for Developing Countries	332.612	332,612		
b	Ecocycles & Aquaponics	23,243			
c	Make a Difference Travel	52,361	52,361		
d		02,001	02,001		
e	All other expenses	137,491	14,800	10,470	112,221
25	Total functional expenses. Add lines 1 through 24e	1,497,302		287,865	206,104
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720)	1,101,002	1,000,000	201,000	200,104
				L	Form 990 (2019)

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in t	this Part X		📙
			(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing	52,399	1	34,208
	2	Savings and temporary cash investments	94,152	2	101,375
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	37,980	4	28,111
	5	Loans and other receivables from any current or former officer, directrustee, key employee, creator or founder, substantial contributor, or controlled entity or family member of any of these persons	35%	5	
	6	Loans and other receivables from other disqualified persons (as de	fined		
"	_	under section 4958(f)(1)), and persons described in section 4958(c)(3)		7	
ets	7	Notes and loans receivable, net			00.510
Assets	8	Inventories for sale or use		-	28,512
4	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a	12,650		
	b	Less: accumulated depreciation 10b	11,020 1630	10c	1,630
	11	Investments—publicly traded securities		11	
	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	133,358	15	132,917
	16	Total assets. Add lines 1 through 15 (must equal line 33)	348,031	16	326,754
	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D)	21	
Liabilities	22	Loans and other payables to any current or former officer, directrustee, key employee, creator or founder, substantial contributor, or controlled entity or family member of any of these persons	35%	22	
Ë	23	Secured mortgages and notes payable to unrelated third parties .		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related			
		parties, and other liabilities not included on lines 17–24). Complete P of Schedule D	I	25	27,845
	26	Total liabilities. Add lines 17 through 25	836	26	27,845
Net Assets or Fund Balances		Organizations that follow FASB ASC 958, check here ▶ □ and complete lines 27, 28, 32, and 33.			
an	27	Net assets without donor restrictions	247,195	27	100 000
Ba	28	Net assets with donor restrictions			198,909 100,000
ρL	20	Organizations that do not follow FASB ASC 958, check here ▶		20	100,000
Ξ		and complete lines 29 through 33.	J		
o	29	Capital stock or trust principal, or current funds		29	
jts.	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
SSE	31	Retained earnings, endowment, accumulated income, or other funds		31	
t A	32	Total net assets or fund balances			298,909
$\frac{8}{100}$	33	Total liabilities and net assets/fund balances			326.754
		The state of the s	070,001		020.134

Part	XI Reconciliation of Net Assets		-	
	Check if Schedule O contains a response or note to any line in this Part XI			
1	Total revenue (must equal Part VIII, column (A), line 12)		1,44	19,456
2	Total expenses (must equal Part IX, column (A), line 25)		1,49	7,302
3	Revenue less expenses. Subtract line 2 from line 1		(4	7,846)
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 4		34	8.031
5	Net unrealized gains (losses) on investments			
6	Donated services and use of facilities			
7	Investment expenses			
8	Prior period adjustments			
9	Other changes in net assets or fund balances (explain on Schedule O)		2	26,569
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line			
_	32, column (B))		32	26,754
Part XII Financial Statements and Reporting				_
	Check if Schedule O contains a response or note to any line in this Part XII			بلابر
			Yes	No
1	Accounting method used to prepare the Form 990: Cash Accrual Other			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a	✓	
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or			
	reviewed on a separate basis, consolidated basis, or both:			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	✓	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a			
	separate basis, consolidated basis, or both:			
	☐ Separate basis ☐ Consolidated basis ☑ Both consolidated and separate basis			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of			
	the audit, review, or compilation of its financial statements and selection of an independent accountant? .	2c	✓	
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		✓
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits.	3b		

Form **990** (2019)